



Mr Pawan Kumar Agrawal
(Director-Business Development)

B.E (Chemical), M.Tech
MBA (Project
Management)

- *Experience of more than 20 Years with Industry covering all the 3 industry-segments: Engineering Consultants, Projects, Equipment Commissioning.*
- *Experience in the fields of Product Design & Development, Production & Operations, Project Management, Detailed Engineering, Marketing, Contract Management and Taxation.*

Experiences:

Refineries, Petro Chemical Plants, Oil & Gas-offshore and onshore Projects, Fertilizer Industry, Fuel Handling System, Effluent Treatment(ETP/STP/WTP) and Waste management Projects, Fire Fighting system. Revamp of Fertilizer Plants, City Gas Distribution, Dredging (Sea-River) etc., in many companies as a leading Business Development activities covering Pre-Bid Engineering, Estimation, Tendering, Design & Detail Plant Engineering, standardization of Engineering Standard, Materials Management. & Procurement, Quality Assurance and Project Scheduling, Project productivity, Project time & cost.

Company Served:

- *M/s. Gujarat Agrochemical Limited(Guj) as a Process Engineer.*
- *M/s.Nagarjuna AgriChem Ltd.(NACL),Hyderabad as a Sr.Process Engineer.*
 - *(A group Company of Nagarjuna Fertilizers and Chemicals Ltd.)*
- *M/s. Nafto Gaz (India) Pvt. Ltd.(Noida) as a Manager (B.D).*
- *M/s. TEIL Projects Limited- Noida as a Dy.General Manager (B.D). (A 50:50 JV of TATA Projects Ltd. & Engineers India Ltd).*
- *M/s. Jay Madhok Energy Group -Delhi as General Manager (Corporate Affairs).*



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Membership/Associations:

- *Member of Indian Institute of Chemical Engineers (India).*
- *Member of Institution of Engineers (India).*
- *Chartered Engineer Certification from Institution of Engineers (India).*
- *Professional Engineer Certification(P.E) by Engineering Council of India (ECI)- New Delhi.*
- *Member of All India Management Association (AIMA)-New Delhi.*
- *Senior Member of Indian Institution of Industrial Engineering(Mumbai).*
- *Fellow Member of International Council of Consultants(New Delhi).*

Skills/Expertise:

- *Design & Construction of Chemical / Process Plant .*
- *Operation & Management of Chemical / Process Plant .*
- *Modification & Optimization in Any Chemical plant Machinery/Process.*
- *One stop solution of Water / Environmental Management Projects.*
- *Tie ups with International Technology Partner / Consultants for latest Technology.*
- *Energy Saving Projects*



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Major/Prestigious Projects Handled :

- *Green Field Panipat Naphtha Cracker Project (EPCC-9)–PNCP-Panipat Refinery-Panipat(HR)*
- *Green Field Bharat-Oman(BORL)Refinery Project(HGU & CDSP) –Bina Refinery-Bina (M.P)*
- *Green Field HMEL (HPCL-Mittal Energy JV) Refinery Project (CDSP)–Bhatinda(Punjab)*
- *ONGC-Nada Brownfield Redevelopment Project(MSGL Pipeline Replacement with New ETP)*
- *Greenfield IOCL-Pradeep Refinery Project –Pradeep(Odisa)*
- *Brown-Field Bharat-Oman(BORL)Refinery CAPEX-OPEX Projects–Bina Refinery-Bina (M.P)*
- *Brown-Field HMEL (HPCL-Mittal Energy JV) Refinery CAPEX-OPEX Project –Bhatinda(Punjab)*
- *Small CAPEX Projects in TATA Chemicals Ltd (Babrara)-U.P*
- *CGD Project in Ludhiana/ Jalandhar/Katch GA under PNGRB-Delhi*
- *IOCL-IIPM Data Centre Building & IOCL Township Projects –IOCL HQ-Gurgaon(HR)*
- *Kuwait Redevelopment Project of American Army (U.S)*
- *Concept Development of Smart City –Niti Aayog (As Independent Consultant)*